

Who We Are

Network & Security Technologies, Inc. (N&ST) is a nationwide, employee owned consulting firm, comprised of senior consultants, each with 10-30 years of experience. Our knowledge base includes a unique combination of network engineering, information security, cyber security and electric power control systems, with a great emphasis on the technical and procedural security controls of electric power market participants.

Our CIP Expertise

We are experts in NERC cyber security standards and have been since the Urgent Action Standard 1200 in 2003. In ongoing efforts to keep us, and our clients, abreast of the evolving CIP standards, some of our consultants actively participate in the NERC Critical Infrastructure Protection Committee (CIPC). As active participants in CIPC, we have helped to draft several documents, including upcoming version 4 (and 5) of the CIP standards. We have also helped in other areas of infrastructure protection, including the Commission on Cybersecurity for the 44th Presidency.

Who We Serve

Our energy clients include all types of Responsible Entities including many of the largest generation owners in the United States, major transmission owners and operators, load serving entities, reliability coordinators and regional entities. We have also been working with wind farms and other renewable energy providers to build their security programs around the compliance standards as their benchmark for best practices. Our extended client base also includes financial companies and health and educational institutions. They all share the desire to meet or exceed standard best practices in the area of critical infrastructure protection.

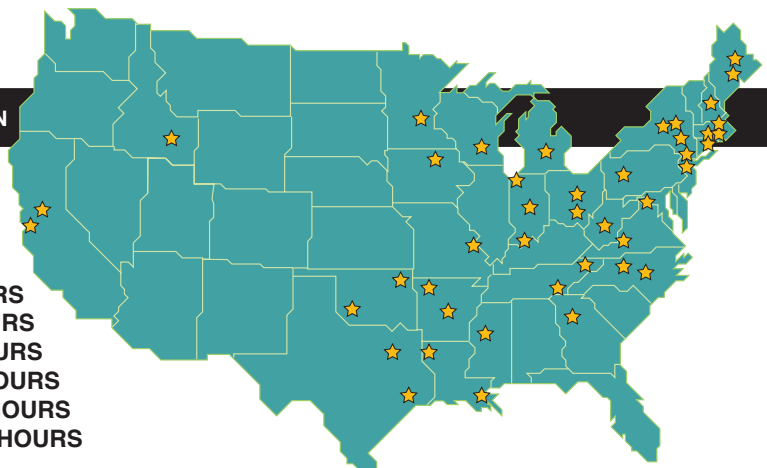
A Unique Perspective

Our personnel have the base of knowledge and experience to define, develop, and assemble the intellectual elements needed for NERC CIP related projects. Our people perform gap analyses, cyber vulnerability assessments, personnel training, and audit support and preparation. Many of our clients have had full audits or compliance spot checks and have deemed N&ST's help as essential to their preparation. Several of our consultants have also worked as auditors for regional entities. This gives us a unique perspective from both sides of the audit table.

Knowing the standards inside and out, along with being technically astute, is only half of what separates N&ST from other consulting firms. It's the ease of working with our people that has given us the greatest advantage, even among similar specialty firms. Our people are easy to talk to, they know what they're talking about and they treat every client, big or small, as our number one client.

WHERE WE'VE BEEN AND HOURS WE'VE PUT IN

Generation Owners (GO) - **30,000+ HOURS**
Balancing Authorities (BA) - **15,000+ HOURS**
Transmission Owners (TO) - **30,000+ HOURS**
Reliability Coordinators (RC) - **15,000+ HOURS**
Generation Operators (GOP) - **30,000 + HOURS**
Transmission Operators (TOP) - **30,000+ HOURS**



Our Key Strengths

- **We know the material.** N&ST is widely recognized as the premier experts on CIP cyber security standards. Many responsible entities have already chosen N&ST to assist them in meeting their cyber security goals – we have the depth and breadth to address your needs.
- **Our people are experts.** Most have CISSP or CISM certification. Several have both, in addition to other certifications. Our people have an average of 15+ years of experience in the Information Security arena and have worked on compliance issues for several standards (NERC CIP, HIPPA, SOX, ISO 27002). This brings a tremendous perspective and understanding to our customers.
- **We do not use subcontractors.** All of our resources are salaried employees. N&ST believes that the use of subcontractors interferes with our ability to provide uniformly high expertise and experience. Using only salaried employees ensures the greatest value to our clients.
- **We have successfully delivered CIP cyber security projects.** N&ST personnel have all worked successfully on projects for many different responsible entities. CIP cyber security projects performed by N&ST include:
 - **Critical Asset / Critical Cyber Asset List** – Develop a risk-based methodology or assess the adequacy of an existing one.
 - **Gap Analysis** – Identify deficiencies in a companies' current state that can result in compliance "gaps" with respect to best practices.
 - **Remediation** – Document policy, procedures, guidelines, and training that enable the company to maintain compliance.
 - **Vulnerability Assessment** – Examine the companies' environment with respect to potential threats using our methodology while minimizing risk to the production operational environment.
 - **Data centers, operations centers and end points** – Define security measures specific to the unique networking environments found in organizations that thrive in the IP network environment.
- **We have a rich knowledge base.** N&ST has not had any attrition in the last four years, and beyond that, many of our people have worked together in previous lives for over ten years. The continuity of our field-tested knowledge means that our people grow and operate as a unit at all times, providing swift and accurate solutions to each of our clients needs.
- **We are easy to do business with.** N&ST will work with your contracting group to make the contactual process effortless.

BRINGING WHAT WE KNOW AND WHAT WE SEE TO YOUR ESP

