



Archer Announces Inaugural Class of Certified Consultants

Overland Park, KS (May 4, 2005) — Archer Technologies (Archer), a recognized leader in delivering enterprise security solutions, announced today the success of its inaugural Archer Certified Consultant (ACC) training program, offered in March prior to the Archer User Group Summit in Phoenix, Ariz. Consultants from companies such as Network & Security Technologies, BearingPoint, Qestas Consulting, Net Fusion, Greenwich Technology Partners and SAIC attended the ACC training course and achieved certification.

The ACC program equips professional services firms with the knowledge to implement enhanced solutions using the Archer SmartSuite Framework in the areas of Policy, Threat, Asset, Risk and Incident Management. The training portion of the program covers application use and customization, sales and support processes and implementation methodologies. The rigorous testing portion of the program requires certification candidates to demonstrate advanced application knowledge through a written test.

“Through the Archer Certified Consultant program, Archer is extending its ability to provide exceptional professional services and enhanced delivery to more customers,” said Jon Darbyshire, CEO of Archer Technologies. “Those who received the ACC certification have demonstrated deep understanding of Archer’s products and processes, and they have proven their ability to effectively deliver and support our Framework and solutions.”

“The ACC program has provided our consultants with strong foundational knowledge in the use and implementation of the Archer SmartSuite Framework,” said Adam Lipson, CEO of Network & Security Technologies. “The Archer product is used widely in the financial services market and is building momentum in the government, telecom, pharmaceutical and energy arenas. Our consultants’ ability to effectively deploy and configure Archer’s suite of products and solutions will provide us with more revenue opportunities in these sectors by increasing our potential for consulting engagements.”

Archer will offer its ACC Training program again in July 2005 for consultants employed by authorized Archer partners. The program will consist of four days of training followed by a fifth day of

testing for certification. For more information or to register for the course, please visit www.archer-tech.com/education/courses/acc101.html.

About Archer Technologies

Archer Technologies delivers enterprise security management solutions that provide organizations with a highly customizable infrastructure for managing the processes required to secure and protect their enterprise. All Archer solutions are built on the BITS-certified Archer SmartSuite Framework, empowering customers to easily adapt Archer's solutions to their unique and changing requirements. Additional information is available at www.archer-tech.com or (913) 851-9137.



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